



B2B Sales Representative

Do you enjoy sales?

Do you want to make money based on how hard you work?

If so, join our team!

The Sales Rep position consists of prospecting, engaging, and winning new business in the logistics industry. We don't sit behind desks waiting for something to happen. Our team members are out in their designated territory making it happen! Candidates must be interested in a dynamic career in B2B sales and account management. They must also have competitive drive, possess well above average communication skills, and radiate a professional demeanor! "Coach-ability" and a willingness to learn the company's best practices are a must.

What We Do:

We sell shipping. We're a business partner with UPS and we also have a portfolio of 50+ freight carriers. We consult with C-level executives [Owners, Presidents, CFO's] to help simplify their shipping needs and put money back in their pockets.

What You Get:

- On the job and one-on-one training
- Career growth. **We only promote from within!**
- **Base salary.** (*Not a draw! You always make your salary*)
- **Commission.** It's residual & uncapped!
- **Milestone goals.** (Salary raises, promotions, trips, etc. Whatever you're into, we can put a goal together!)
- **Competition.** We like to win here and we're always willing to make a bet.
- Regional & National **Bonuses.**
- **Benefits** and **401K.** We care about our people & their future.
- Personal & professional development.
- Auto allowance. Which means you need to have reliable transportation.

What We're Looking For:

- * Great work ethic & ambition
- * Outstanding communication skills
- * Leader & "go-getter" mentality

We're not looking to hire 100 people and "burn-out" the majority.
We are looking for a few good assets to help us grow!

If you're interested in getting more information, please contact Barbara Lechene at
blechene@wwelogistics.com

For more information about WWE, check us out:

